

The Dental Transition

N E W S L E T T E R



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MCLERRAN + ASSOCIATES
EXPERIENCE DENTAL TRANSITION SUCCESS

From all of us at McLerran & Associates,
we wish you a Healthy and Prosperous New Year!

Timing the Market

Why 2017 May be the Year to Consider Selling Your Dental Practice

As practice transition specialists, we are often asked “Is now a good time to sell my dental practice?” While there are many factors involved in making the decision to transition your practice, the short answer is YES. The current practice transition environment features several attributes that are helping to enhance practice value and make it an ideal time to consider a practice sale:

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FEATURED PRACTICE OPPORTUNITIES

Houston: State-Of-The-Art, Fee For Service Practice w/ Strong Upside Potential

This 100% fee-for-service, general dentistry practice is located on a main thoroughfare in a growing suburb of Northwest Houston and features a beautiful, state-of-the-art facility with 4 fully equipped operatories (total of 6 ops available), a large patient base (approx. 1,200 active patients), annual revenue of \$650,000 on only 3 days/week, and strong upside potential. This office will sell fast, so please contact us TODAY if you are interested in receiving additional information. #H350

San Antonio: Large Established Practice & Free-Standing Building in Growing Suburb

This established, general dentistry practice has an excellent location in a highly desirable and rapidly growing suburb of San Antonio. The practice occupies a large, free-standing building featuring 8 fully equipped operatories (with room for expansion), an attractive build-out, digital radiography, and a CAD CAM. The practice serves a large PPO/FFS patient base and has realized consistent annual revenue of approx. \$1.7 million and very strong net cash flow results over the past 3 years. The seller is available for a transition. #T311

To view all of our current listings, please visit www.dental-sales.com and click on Practice Listings.

“When I reached the decision to sell the final half of my practice, I knew McLerran & Associates was the right firm to handle the task. The sale of a partnership interest is exponentially more complicated than a typical practice transition, but Brannon Moncrief was up for the challenge. Brannon found an ideal candidate who grew up less than 50 miles from my office then helped us negotiate the terms of the sale and navigate the difficult closing process. I am now enjoying having more time off and am especially happy to have left my team and patients in the care of two excellent dentists. I would highly recommend McLerran & Associates to anyone looking to buy or sell a practice.”

- Bill Morgan, DDS (Pleasanton, TX)

Contact Us Today for a Free Transition Consultation!

**Austin 512-900-7989 | San Antonio 210-737-0100
Houston 281-362-1707 | Email: tx@dental-sales.com**

To learn more about McLerran & Associates and view our current practice opportunities, please visit our website at www.dental-sales.com